



Private Client Associate Program

Job Description

This is an exciting and challenging opportunity for **Private Client Associates** to partner with Financial Advisors to provide all aspects of client servicing including asset allocation advice, portfolio analytics, Trust & Estate Planning, Retirement Planning, and Core/Discretionary Planning for high net worth clients and prospects. We are looking for Private Client Associates to work in client facing roles with a team of Financial Advisors for Bernstein Global Wealth Management. This role will require candidates to build upon their current skill set and will provide unparalleled immersion into all aspects of the wealth management industry.

Additionally, Private Client Associates will:

- Receive hands-on experience working directly with clients in all aspects of client servicing
- Partner with Financial Advisors to build their business and provide service and support functions such as portfolio analysis, account creation and maintenance, and client/prospect meeting preparation
- Analyze financial information obtained from clients/prospects to determine strategies for achieving their investment objectives
- Work as part of a team toward a common goal to provide exceptional client service
- Interact and network with senior professionals throughout the firm to fuel career success

Private Client Associates will participate in a comprehensive and robust three-year training program. Training curriculum will be delivered in both a formal classroom setting and on the job, and provides the following:

- In-depth industry training, as well as training on proprietary investments, services, policies and procedures
- Advanced training on wealth planning analytics, investment management philosophies, and financial management strategies
- Management of the client experience through client service excellence and business development
- Behavioral training geared towards development of leadership and professional skills
- Career management, one-on-one coaching, and specialized skills training to achieve success beyond the Associate role

Job Qualifications

Applicants should be graduating in May 2013 and demonstrate excellence in academics with a cumulative GPA of 3.3 or better, strong leadership experience, and an ability to build internal and external relationships. Relevant internships with demonstrated achievement are preferred.

Candidates should be client-focused and detail-oriented with a strong ability to multi-task and work under pressure in a fast paced atmosphere. Candidates should also possess strong analytical and communication skills (both written and verbal). Proficiency in Word and Excel are required. We are looking for accomplished team players who seek a rigorous and challenging environment for their career development.

Bernstein Global Wealth Management will sponsor required series **7 and 63** licenses.



Company Description

AllianceBernstein is a leading global investment management firm that offers high-quality research and diversified investment services to institutional clients, individuals and private clients in major markets around the world. AllianceBernstein employs investment professionals with expertise in growth equities, value equities, fixed income securities, blend strategies and alternative investments and, through its subsidiaries and joint ventures, operates in more than 20 countries. AllianceBernstein's research disciplines include fundamental research, quantitative research, economic research, and currency forecasting capabilities. Through its integrated global platform, AllianceBernstein is well-positioned to tailor investment solutions for its clients. AllianceBernstein also offers independent research, portfolio strategy, and brokerage-related services to institutional investors.

Bernstein Global Wealth Management, a unit of AllianceBernstein, offers a full range of investment services designed to help affluent individuals and families preserve and enhance their wealth. Financial Advisors help private clients design the best long-term investment plan, keeping them informed on an ongoing basis of Bernstein's investment strategies and research. At the heart of everything Bernstein does is a commitment to serving clients with the highest standards of quality and performance.

Location

Positions are available in Chicago, Florida Region, Los Angeles, New York, San Francisco, and Washington D.C.

How to Apply

Please submit your resume and cover letter to AB Careers at www.alliancebernstein.com/careers to Job Number 5098.